

# KIA konnexion

October 2016

*KIA was formed in 1987 to be a forum for  
concerned Kakaako business owners*



## KIA Networking Event

The second and last KIA Networking Event was held on October 19th at the **Honolulu Design Center**. Mahalo to them for offering three delicious menu's for attendees to purchase at a nice discount. Each KIA member made short presentations, and here is a quick summary:

A full service real estate company, **Choate Hawaii Real Estate**, has worked with many clients throughout the island, while also handling transactions in Kakaako. They also provide rental management and real estate appraisals.

KIA Board member, Kurt Murata is a business banker with **First Hawaiian Bank**, working with businesses of all sizes to assist with their deposit accounts, investment accounts, loans, lines of credit, merchant services and other banking products.

Besides being the Executive Director for KIA, **Sherry A. Goya, LLC** has had her consulting business since 1993 and provides marketing, websites, bulk mail, etc. for individuals and small companies. She also does ad sales, distribution and articles for *Generations*, a bimonthly free magazine for Hawaii.

**Interstate Restoration Hawaii's** specialty is 24/7 emergency mitigation service in response to properties damaged by water, fire or other destructive forces. Whether a property manager, facilities manager, insurance company, builder, or property owner, they can provide you with full service property restoration.

**KONE Elevators & Escalators** has been doing business (Maintenance, Repair, Modernization & Installation of New Vertical Transportation Equipment) in Hawaii since 1981 and is an industry leader in technology and design. For the sixth straight year, KONE is listed in the business magazine *Forbes'* list of the world's top 100 innovative companies.

A locally owned and operated customer service company, **MD Restoration** specializes in emergency water damage, mold remediation, asbestos removal and fire damage restoration. As a licensed general contractor, they can perform demolition, alterations, repairs, and remodeling at both residential and commercial locations. They have happily served the island of Oahu 24 hours a day, 7 days a week since 2002.

**NAI Chaney Brooks** is Kakaako's Commercial Brokerage, providing full service sales, leasing and property management. Located at 1440 Kapiolani Blvd, they specialize in Retail, Office, Industrial, Multi family and Investment transactions.

The **Shidler Group** is represented by Steve Sullivan, KIA Board President. He said that Restaurant Row, aka Waterfront Plaza, recognizes the need for additional parking, so were offering a special nighttime parking rates for residents in Kaka'ako. They've also added a special nightly flat rate for customers to our building or just visiting the area. Call Lydia at 532-7310 for more information.

The Ala Moana branch of **Territorial Savings Bank** is a KIA member who is offering a personal checking promotion offer for all our members. Open a new checking account and receive an insulated bag. If you are an existing bank customer, sign up with direct deposit, bill payment or e-statement and receive the bag. Refer a friend or family and receive a bag.

**Tudor Wilson & Assoc. CPAs LLC** provide tax planning and preparation for services for individuals, and their businesses, estates and trusts. A typical client for our office is a closely held business (5 or less owners) organized as a partnership, LLC or S corporation. We also provide expert witness accounting assistance in civil and criminal court cases, plus final returns, estate tax returns, and fiduciary returns for deceased persons and their estates.

## KIA Member News

**Insight Twenty20** is celebrating 10 years of helping Hawaii businesses improve and maintain customer service excellence through its mystery shopping services. Formed in 2006, Insight Twenty20 has increased its client base by over 300% while retaining all of its original clients. They conduct in-person visits at service-oriented businesses such as restaurants, retailers, and hotels in order to provide professional and comprehensive feedback on staff performance. Feedback can also include property appearance, merchandise quality, as well as food and drink critiques. Clients often use the feedback as a tool to reward/recognize employees or re-train staff if necessary.

Sherry Goya, KIA Executive Director, has been a loyal reader of the **Honolulu Star-Advertiser** and **MidWeek** for years. An article in the October 4th issue of *MidWeek* compelled her to write to the Editor and it was published in their October 11th issue. Below is her letter they entitled "HARTwarming"

I have been reading Ron Nagasawa's column years before I met him, and it is the first that I read weekly. What a down-to-earth person and great leader of *MidWeek*.

But this letter is to say that your Newsmaker "The Heart of HART" is probably the best article ever on the rail project. The background of the four managers and directors, as well as their personal insight of Hawaii's rail makes me very proud to live in Hawaii. As an Army brat, I have also lived in Germany and the Mainland, as well as two of my children went to college in Chicago and Oregon, all where a transportation option was a rail system. How heartwarming to hear that these four individuals are looking forward to making rail a reality for so many people. Although I live in Kaneohe, they made me consider taking the rail to the Leeward coast some time.