

KIA konnexion

May 2021

KIA was formed in 1987 to be a forum for concerned Kakaako business owners



KIA Networking Event

Mahalo to five KIA members who were able to attend the KIA Networking event on Wednesday, April 28th. The Zoom event went well as everyone got a chance to introduce themselves and their company with a short presentation. One attendee suggested that the October 27th KIA Networking Event could be in person, so keep that in mind if you have space for such a meeting and a possible tour/presentation of your business.

Here's a summary from KIA members present so you can get to know and connect with them:



Michael Libertini of **Compass Loans**, is a member of the KIA Board, and also resides in Kakaako. They are the in-house lender for Locations and works alongside a lot of agents

in this very hyper-competitive market. He says that there is a shortage of inventory at a time when mortgage rates are at an all-time low. The current status is less than a 45-day inventory. For the Kakaako/Ala Moana area, Michael said there are three new buildings, with A'alii having 750 units opening in October; however, interest rates are likely to go up during the course of this year. There is a move-up promotion by Locations to take the equity out of an existing home and cash-out to make an offer on another property more competitive than a contingency on another, thereby using the equity in your home. They are located at 1357 Kapiolani, with an office in Pearlridge.



THE STORE OF
HAWAII

Hilo Hattie - **Pomare** - Mark Storfer said that he has an office in Kakaako. Their stores closed much of last year but their website business was going pretty strong. They were

producing hundreds of thousands of face masks over the year. Mark also said that late last year most Hilo Hattie stores opened and they are working their way back. Be sure to check their online-shopping website at hilohattie.com; however, they have five stores on four islands - Ala Moana Center (ground level, Mauka side, next to Barnes and Nobles) on Oahu, with two on Maui in Lahaina and Whaler's Village, Kaanapali, plus Kona on Hawaii Island and one in Lihue, Kauai.



Nicole Nakama, a KIA Board member, works for **First Onsite**, a 24/7 restoration and reconstruction company, with services to include water, fire, smoke, asbestos, mold, Covid cleaning, trauma scene clean up, as well as construction. They are located in Kakaako with an office in Waipio Gentry.

KIA Networking Event cont.

Lenora Springer is the owner of 1045 Waimanu Street, which is used by Servco Pacific to service cars.

Sherry A. Goya, LLC has been a part of KIA since 2001. She also represents two other nonprofit associations as their Executive Director and does marketing for a shopping center, as well as works with numerous individuals and small companies. Her expertise is in marketing, promoting and implementing events for KIA and her other associations. She is also licensed and the owner Real Estate Referral Center, Inc.

KIA News

The Building Owners and Managers Association (BOMA) has invited KIA members to attend a Zoom Virtual meeting on Wednesday, May 12th from 11am to 12noon on "Streamlining Your Process: Tips to get through the City and County of Honolulu's Permitting Process. Speakers will be Dean Uchida, Director, Dept of Planning and Permitting, and Darren Lee, Principal, Palekana Permits LLC. To register, go to BOMAHawaii.com/Events or for more information, call 808-447-1840 or email bae@bomahawaii.com.

Interstate Hawaii has changed their name to **First Onsite** and can be reached at 808-797-0161. To learn more about them, check out their website at www.firstonsite.com.



The Willed Body Program of the **John A. Burns School of Medicine (JABSOM)** will resume the acceptance of body donations at 8:00 a.m. on Thursday, April 15th. They will also resume the acceptance of Anatomical Gift Donation forms for those who wish to sign up to be a body donor after their death. It is with regret that JABSOM cannot accept a body donation if it is presumed or confirmed positive for COVID-19 at the time of death. Also, the Willed Body Program has the right to decline a donation at any point in the process. More information is on their website: <https://jabsom.hawaii.edu/donors/willedbody/>. If you have any questions, please contact them at 808-692-1445 or email wbdonor@hawaii.edu.

Welcome to KIA

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